



Get Grants

Top Tips

General

- Don't be put off by rejections, everyone else gets them too
- Answer the questions!
- Use the language of the funder when possible
- Use accurate costs and breakdown your budget into multiple items
- Make sure your budget is correct

Need / Outcomes

- These are arguably the most important questions – take your time on them
- Link your need to your outcomes and the funders outcomes
- Create a database of 'Need statements' to use in future applications
- 'Outcomes' – provide a funder with both Outcomes and Output answers

Preparation

- Start with the Generic and the most well-known funders
- Speak to the funder
- Read and Reread the Guidelines or Guidance notes
- Look for who similar organisations have had grants from
- Apply for similar amounts to the funders recent grants

Making Fundraising Easier

- Reuse good wording and information – 'Copy, Paste, Amend, Review'
- Use Bullet Points
- Avoid rushing the application
- Spend time on the applications you've got a better chance with

Upcoming Full Day Bid Writing Courses

Birmingham – 12 th February 2019 FULLY BOOKED	£99.00
Birmingham – 22 nd May 2019, 9:30m-4.00pm	£99.00

Upcoming Corporate Fundraising Course

Birmingham – 1 st April 2019, 9:30m-4.00pm	£129.00
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